

Message Text

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70

ACTION AF-05

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /013 W

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R 261707Z SEP 74

FM AMEMBASSY NOUAKCHOTT

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UNCLAS NOUAKCHOTT 1388

E.O. 11652: N/A

TAGS: BPRO, MR, US

SUBJ: PRIVATE TRADE OPPORTUNITY: PETROLEUM JETTY,
NOUADHIBOU

REF: NOUAKCHOTT A-30 (6/4/74)

1. 471/01/P0001

2. 0925/74

3. LGSHURTLEFF

4. 741 MAURITANIA

5. Y CONSTRUCTION OF PETROLEUM JETTY FOR PLANNED NOUADHIBOU
PETROLEUM REFINERY.

6. REPLY TO--W. B. STROBEL

THE PLANET CORP

(FORMERLY PLANET OIL AND MINERAL CORP

ONE HOLBEIN PLACE

LONDON, SW1, ENGLAND

7. TELEX--261821 OR 261963

TEL -- 828-1234 OR 730-3327

8. 11

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9. 101

9A. DIRECT SALE TO SOCIETE NATIONAL INDUSTRIELLE ET MINIERE
(SNIM)

10. DESCRIPTION

356XXXX-9000. TURN-KEY CONSTRUCTION AND ALL EQUIPMENT FOR
700-METER-LONG PETROLEUM HANDLING JETTY FOR PLANNED
NOUADHIBOU PETROLEUM REFINERY; ESTIMATED COST DOLLARS
NINE MILLION. BUYER IS MAURITANIAN
GOVERNMENT OWNED INDUSTRIAL DEVELOPMENT COMPANY (SOCIETE
NATIONAL INDUSTRIELLE ET MINIERE-- SNIM) REPRESENTED BY
PLANET CORPORATION, ITS ENGINEERING AND MANAGEMENT CONSULTANT
FOR PLANNED NOUADHIBOU PETROLEUM REFINERY. REFINERY BEING
CONSTRUCTED BY VOEST-ALPINE WITH DOLLARS 52 MILLION
FINANCING EVENLY DIVIDED AMONG VOEBO, AUSTRIAN GOVT, EAST
GERMAN GOVT AND NETHERLANDS PRIVATE INVESTORS. LOANS
INSURED BY AUSTRIAN, EAST GERMAN AND DUTCH GOVTS. PLANET
HAS MANAGEMENT CONTRACT FOR REFINERY. CRUDE OIL SUPPLY
CONTRACT WITH SONATRACH ALGERIA AT FAVORED PURCHASE TERMS;
1 MILLION TONS PER YEAR GUARANTEED. NETTY TO ACCOMODATE
50,000-TON (T-3) TANKERS MUST BE COMPLETED BY JAN 1977
WHEN REFINERY DESIGNED FOR 1 MILLION TON ANNUAL CAPACITY)
SCHEDULED GO ON STREAM.
TERMS: NEGOTIATED CONTRACT, NO FIXED PRICE. SHURTLEFF

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NNN

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